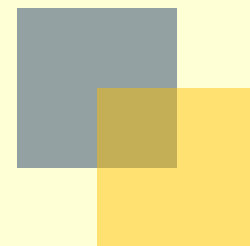


ACTION PLAN 2011-12



KEONICS

Four main streams of activities



IT INFRASTRUCTURE

IT Education & Services

Consultancy

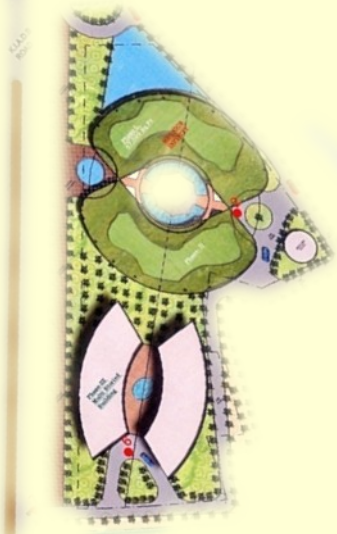
HR Services

Projected Business Plan 2011-12

	Division	Rs in Crores
1	IT Education & Services	167.00
2	Commercial	100.00
3	Infrastructure	5.00
4	Human Resource Services	35.00
5	Corporate	3.00
	Total	310.00

IT Infrastructure

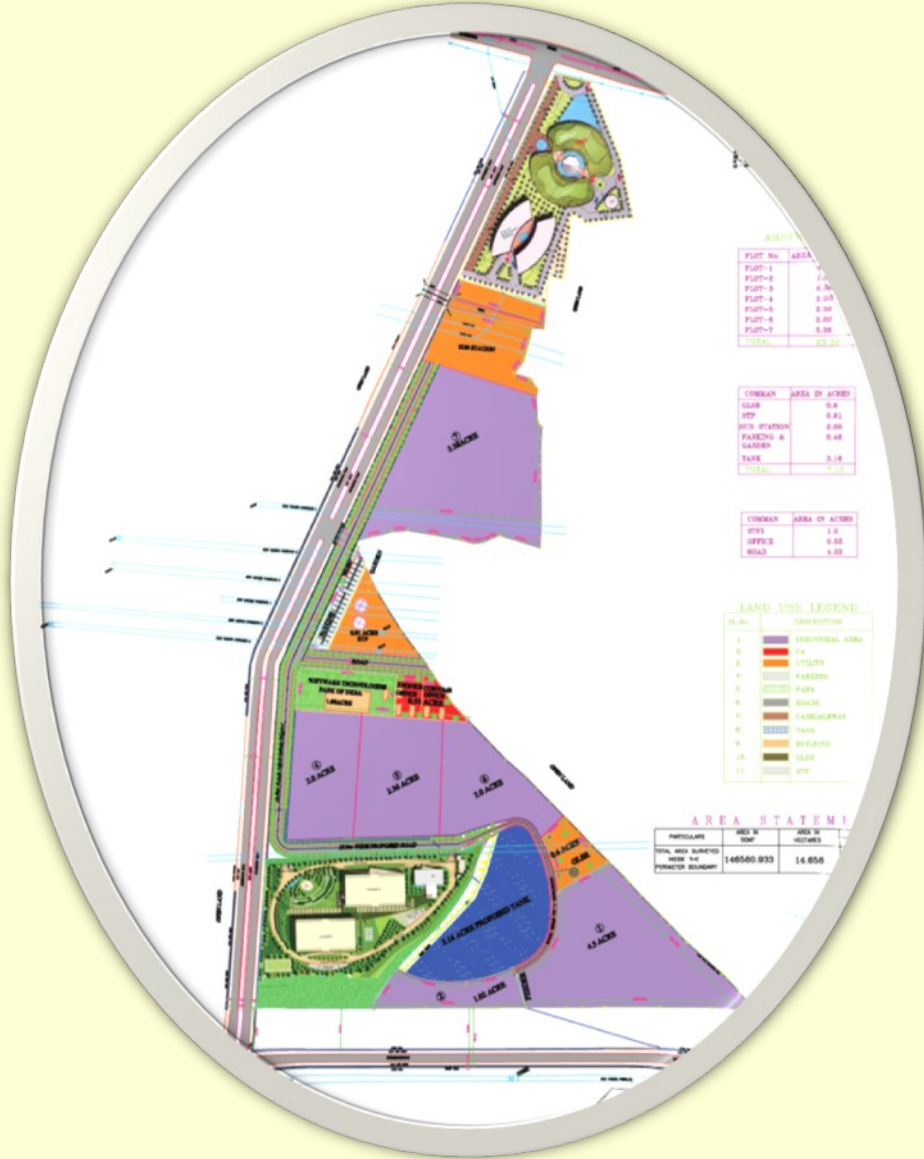
IT Park (Non SEZ), Shimoga – 5 Acres



SI NO	TASK NAME	DURATION	START	FINISH
01	MOBILISATION	15 DAYS	1/4/10	15/4/10
02	FOUNDATION WORK	115 DAYS	24/4/10	16/8/10
03	SLABS AT ALL LEVELS	180 DAYS	11/8/10	6/2/11
04	BRICKS WORK	131 DAYS	5/10/10	12/2/11
05	PLASTERING	130 DAYS	11/10/10	17/2/11
06	ELECTRICAL, PHE, FIRE PROTECTION, HVAC, LIFT & NETWORKING	183 DAYS	22/11/10	23/5/11
07	GLAZING & ACP WORKS	120 DAYS	15/12/10	13/4/11
08	ALL BALANCE WORKS	21 DAYS	25/4/11	15/5/11
09	HANDING OVER	18 DAYS	24/5/11	10/6/11



IT-SEZ Park , Shimoga – 36 acres



- **Ministry of Commerce & Industry, Govt of India has Notified the IT-SEZ, Shimoga vide order dated 04-08-2010**
- **Master Plan for IT-SEZ has been finalized.**
- **6 acres of land has been allotted to M/s Cambridge Builders (P) Ltd., a subsidiary of Xchanging, UK**
- **Power – KEONICS has handed over the possession of 2 acre land to MESCOM for setting up Sub Station on 21-11-2010**
- **Water supplies- KEONICS has remitted Rs.3,70,000 deposit to KIADB to provide water facility on 31-08-2010**
- **Trunk Infrastructure- Road, Drain, Culverts and Compound wall work is in progress**

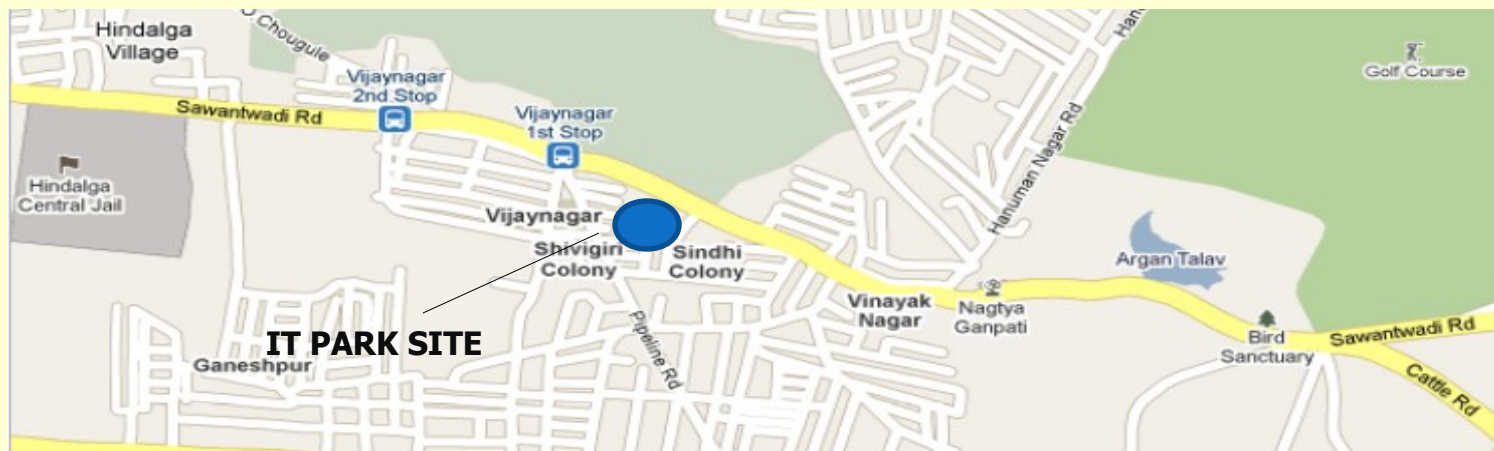
IT Park, Gulbarga



SI NO	TASK NAME	DURATION	START	FINISH
01	MOBILISATION	4 DAYS	25/10/10	28/10/10
02	FOUNDATION WORK	30 DAYS	1/11/10	30/11/10
03	SLABS AT ALL LEVELS	201 DAYS	26/11/10	14/6/11
04	BRICKS WORK	122 DAYS	15/2/11	6/7/11
05	PLASTERING	119 DAYS	26/2/11	14/7/11
06	ELECTRICAL, PHE, FIRE PROTECTION, HVAC, LIFT & NETWORKING	290 DAYS	25/11/10	15/9/11
07	GLAZING & ACP WORKS	131 DAYS	15/4/11	10/9/11
08	ALL BALANCE WORKS	127 DAYS	10/6/11	15/10/11
09	HANDING OVER	15 DAYS	16/10/11	31/10/11



IT Park, Belgaum



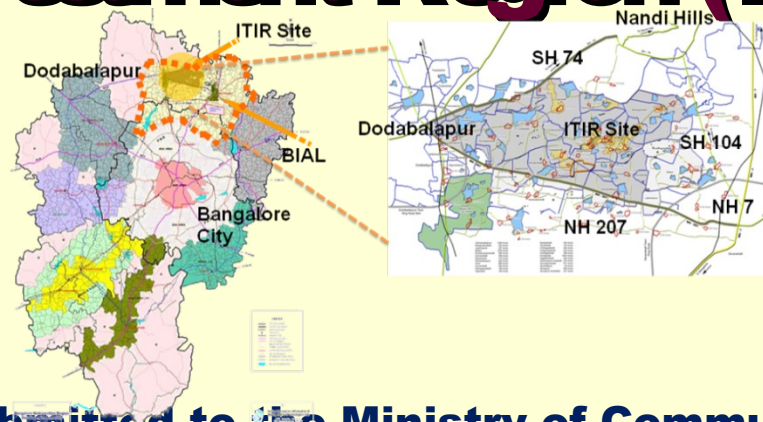
- Department of IT , Government of Karnataka has transferred 5A-17G land at Hindalaga, Belgaum
- Out of this one acre land is meant for STPI to establish earth station.
- The land is given on 30 years lease
- The demand survey will be conducted by ILFS/ iDeck and report will be ready by 30th April 2011
- Thereafter Detailed Project Report will be prepared.

IT Park, Mysore and Mangalore



- IT Park, Mysore - 5 acre land in Hebbal Industrial Area, Mysore
- IT Park, Mangalore - 3.25 acres land in Derebail, Mangalore
- Proposal is to develop both IT Parks mixed land use development - Minimum 40% for IT work space and balance for Social Infrastructures
- Tenders were invited for mixed used development of IT Parks for Mysore and Mangalore projects for 3 times. No bids received.
- KEONICS had signed a MoU with M/s. NMC Speciality Hospitals, Abu Dhabi during the GIM-2010 on 4th June 2010 for Mysore and Mangalore Projects.
- M/s. NMC has accepted to take up the Mangalore project only.
- KEONICS had sent the proposal to take up the IT Park, Mangalore along with M/s. NMC for Government approval on 11-08-2010.
- Finance Department, GoK has sought certain clarifications to the Secretariat.
- As directed in the 158th KEONICS Board meeting, fresh tenders are invited, inviting Expression of Interest (EoI) for both the projects.
- The last date for submission of the EoI is 31-05-2011

IT Investment Region (ITIR)



- **Proposal is submitted to the Ministry of Communication & Information Technology, Govt. of India (MIT, GoI) on 30-04-2010 and GoI has conveyed on 01-06-2010 that, “pre-project activities may be initiated in conformity with “the Role of the State Government as outlined in the Policy Resolution for setting up of ITIRs” Phase II survey documentation near completion.**
- **Date of HPC meeting at GoI is awaited.**
- **Phase-I , 2078 acres of land has been notified by KIADB**
- **Grant of Rs. 228 crores requested from Dept. of IT& BT, GoK towards 40% of tentative cost of land in Phase I, as demanded by KIADB**
- **Draft report on the environmental impact of ITIR on Arkavathy river prepared by M/s Clean Technologies is submitted to the Govt. of Karnataka.**
- **M/s. Deloitte has been awarded to prepare the DPR on this project**

IT Parks in tier-2 cities Marketing the space

- **KEONICS has conducted initial business meet with IT entrepreneurs in May 2010, immediately after the commencement of project.**
- **Brochures are made ready.**
- **Had meeting with officials of Chamber of Commerce , Shimoga in this regard in Dec 2010.**
- **Project details along with Brochure is mailed to IT entrepreneurs of Electronics City.**
- **Chamber of Commerce , Shimoga has held a meeting with entrepreneurs at Shimoga last week and collected the IT space requirement at IT Park (Details are awaited)**

IT Education & Services

IT Education – Initiatives

✓ Introduction of Advanced courses

- **Microsoft Certified training courses**
- **DOE Accreditation courses**
- **IBM Mainframe training**
- **PG Diploma in Banking & Financial Services (NIIT)**
- **Professional Certificate in Effective Communication (NIIT)**
- **Accelerated Programmer in Networking Technologies (NIIT)**
- **Higher end Communication Training (LIDO, UK)**
- **Embedded Training & Projects (Krioux)**
- **Training in dot.net and Oracle (Nerves Centrix)**
- **IGNOU – Specially designed courses**
- **Cyber Security (Mandamus)**

IBM – Main Frame project



- Government has approved the project vide G.O.No. ITD 27 MDA 2009, Bangalore dated 03-07-2010.
- IBM MF Z10 BC is housed at ITI Data Centre
- KEONICS in association with IBM has 2 MF training program –
 - Mainframe Programming Training Program (33 days)
 - Mainframe Operating Training Program (31 days)
 - Only IBM authorized MF training and online access to MF
 - Course Fees Rs 25,000 per trainee
- KEONICS is conducting IBM MF training in 2 centre
- KEONICS has submitted the proposals for Platform as Services (PaaS) to Wipro, Infosys, Accenture, ANZ and Mind tree. Infosys order is expected in a weeks time.
- KEONICS is exploring the possibility of expanding IBM MF training through Franchisee concept.
- Government of Karnataka may explore the possibility of using MF resources as PaaS, Software as Services (SaaS) and Infrastructure as Services (IaaS)

School Project – ICT3

- **ICT Phase 3 - To deliver Computer Education for 8th, 9th and 10th Students of Government and Government aided schools in Karnataka**
- **4396 schools in 33 Education districts**
- **KEONICS has received Order from DSERT on 25-02-2010 and thereafter amended order on 19-02-2011.**
- **Total number of students to be trained – 25 lakhs**
- **The project component involves –**
 - **Site Preparation**
 - **Hardware Supplies, Installation and Maintenance**
 - **Education Delivery for 5 years commencing from June 2011**
- **Tendering process was initiated through e-platform in Aug 2010**
- **M/s. Everonn is shortlisted for execution of this order**
- **KEONICS has to sign the Deed of Agreement with DSERT**

New Projects – 2011-12

- **Cyber Lab at Mangalore – to educate the Law and Judiciary staff with respect to Cyber security . The first batch of training will commence in April 2011.**

Commercial

Important Projects



- ✓ GIS &GPS applications
- ✓ LAN, WAN &SWAN
- ✓ E-Procurement
- ✓ Automatic Fare collection system & Automatic Driving Test solution
- ✓ Application software for e-Governance
- ✓ Energy saving devices & solar equipments
- ✓ CCTV & surveillance equipments
- ✓ ERP Solutions
- ✓ Campus coumpterization

HR Services

IT HR Services



- Placement of IT trained technical Human Resource is one of our objective.
- More than 35,000 Technical skilled HR made available every year
- HR placement services started from year 2006
- More than 6,000 HR is provided to 120 Departments of Government.
- E-Governance department has availed IT HR Services from KEONICS

- Skilled Data Entry Operators,
- Programmers,
- Hardware Engineers and
- IT Faculty



- KEONICS intends to provide Technical HR services private organizations.

Conferences

	EVENT	Conducted
1	E- Waste Management	Proposed in May 2011
2	Green IT	Proposed in July 2011
3	Karnataka Animation Video & Gaming (KAVG) 2nd Edition	Proposed in Sept 2011